



# RENTAL ORDER: POSTPAID BGAN (08062009)

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 Office: 615-889-8833 Fax: 615-902-0028  
**www.OutfitterSatellite.com**  
 2911 Elm Hill Pike • Nashville, TN 37214 USA

INTERNAL USE ONLY: REP: \_\_\_\_\_  
 BP: \_\_\_\_\_ Order #: \_\_\_\_\_

**SHIPMENT DATE:**

**EXPECTED END DATE:**

Customer is responsible to choose shipping method to assure timely equipment delivery.

**CUSTOMER AGREES TO PAY FOR THE ENTIRE RENTAL RESERVE PERIOD OR A MINIMUM OF 30 DAYS, WHICHEVER IS LONGER.** THE RENTAL RESERVE PERIOD STARTS ONE DAY AFTER THE SHIPMENT (OR CUSTOMER SELF-PICKUP) DATE AND ENDS ON THE EXPECTED END DATE. IF A WEEKEND OR HOLIDAY SHIPMENT DATE IS INDICATED, OUTFITTER SATELLITE RESERVES THE RIGHT TO CHANGE IT TO THE NEAREST PRIOR BUSINESS DAY. IF THE SHIPMENT DATE IS UNSPECIFIED, IT DEFAULTS TO CONTRACT EXECUTION DATE. IF RENTAL EQUIPMENT IS KEPT BEYOND THE EXPECTED END DATE, THE DAILY RATE WILL CONTINUE TO APPLY FOR EACH OVERAGE DAY UP UNTIL AND INCLUDING THE DAY THE RENTAL EQUIPMENT IS RETURNED.

QTY	DESCRIPTION OF EQUIPMENT BEING RENTED	RENTAL FEES
	<b>EXPLORER 500 BGAN</b> INCLUDES TERMINAL, VOICE HANDSET, BATTERY, PELICAN CASE WITH SOFT CASE INSERT, USB CABLE, ETHERNET CABLE, BATTERY, AC "WALL" CHARGER (110-240VAC 50/60HZ), DC "CAR" CHARGER, CD, HELP GUIDE. <i>MAC/WINDOWS 7-XP-VISTA Requires RJ-45 ETHERNET, USB, OR BLUETOOTH</i>	<b>\$20 PER DAY</b> per phone kit rented  <b>\$1,000 DEPOSIT REQUIRED</b>
	<b>EXPLORER 700 BGAN</b> INCLUDES TERMINAL, VOICE HANDSET, BATTERY, PELICAN CASE WITH SOFT CASE INSERT, USB CABLE, ETHERNET CABLE, BATTERY, AC "WALL" CHARGER (110-240VAC 50/60HZ), DC "CAR" CHARGER, CD, HELP GUIDE. <i>MAC/WINDOWS 7-XP-VISTA Requires RJ-45 ETHERNET, USB, OR BLUETOOTH</i>	<b>\$40 PER DAY</b> per phone kit rented  <b>\$4,000 DEPOSIT REQUIRED</b>
	<b>EXPLORER 727 Vehicular BGAN System</b> INCLUDES: TRACKING ANTENNA, EXPLORER LAND VEHICULAR TRANSCEIVER, THRANE IP HANDSET WITH CRADLE & COILED CABLE, ETHERNET CABLE BETWEEN TRANSCEIVER AND CRADLE, STANDARD ETHERNET CABLE, QUICKSTART CD SET AND EXTERNAL MOUNTING KIT (WITH 12/24 VDC INPUT CABLE, ANTENNA CABLES, AND FIXED/RAIL ANTENNA MOUNTING KIT).	<b>\$120 PER DAY</b>  <b>\$10,000 DEPOSIT REQUIRED</b>
	<b>OS POWERCENTER KIT WITH 12-W SOLAR PANEL 7114020R 3199009_R</b>	<b>\$195</b> per item rented
	<b>OTHER:</b>	

**COUNTRIES BEING TRAVELLED:**

CUSTOMER ACKNOWLEDGES INSPECTING BGAN COVERAGE MAP PRIOR TO EXECUTING THIS RENTAL AGREEMENT.

**SEPARATE SERVICE AGREEMENT REQUIRED:**

CUSTOMER UNDERSTANDS THAT THIS HARDWARE RENTAL AGREEMENT REQUIRES A SEPERATELY EXECUTED SERVICE CONTRACT COVERING VOICE, ISDN, STANDARD IP, STREAMING IP AND USAGE COSTS. CUSTOMER AGREES THAT ALL SERVICE AND AIRTIME FOR THIS UNIT WILL BE EXCLUSIVELY THROUGH OUTFITTER SATELLITE.

**RIGHT TO BUY:** PRIOR TO RETURNING THE EQUIPMENT, THE CUSTOMER HAS THE RIGHT TO APPLY ANY RENTAL FEES TOWARDS THE PURCHASE OF THIS UNIT (EXCLUDES AIRTIME/USF/TAX/ SHIPPING FEES).

**SHIPPING CHARGES BY SPECIAL QUOTE:**

CUSTOMER IS RESPONSIBLE FOR ALL SHIPPING COSTS AS DETERMINED BY SEPARATE QUOTE. CUSTOMER IS RESPONSIBLE TO SELECT A SHIPPING METHOD AND DATE THAT WILL DELIVER WITHIN HIS/HER TIME CONSTRAINTS.



CUSTOMER SIGNATURE: \_\_\_\_\_

MUST BE SAME AS ON ACCOUNT SETUP FORM

### THREE HOURS OF PHONE TECHNICAL SUPPORT INCLUDED WITH RENTAL:

**LIMITATIONS:** OUR TECHNICAL STAFF CAN ASSIST WITH INSTALLING ANY SOFTWARE INCLUDED WITH THE RENTAL. THE CUSTOMER ACKNOWLEDGES THAT THE SATELLITE COMMUNICATIONS EQUIPMENT BEING RENTED CAN BE USED IN CONCERT WITH CUSTOMER-OWNED SYSTEMS SUCH AS COMPUTERS, OPERATING SYSTEMS, ROUTERS, OR FIREWALLS AND THAT ANY TECHNICAL ISSUES THAT ARISE FROM OR WITH THIS CUSTOMER-OWNED EQUIPMENT ARE NOT THE RESPONSIBILITY OF OUTFITTER SATELLITE, THOUGH OUR TECHNICAL STAFF MAY AS A COURTESY HELP RESOLVE TYPICAL CONFIGURATIONAL PROBLEMS. CUSTOMER IS RESPONSIBLE (PRIOR TO THE RENTAL) TO VALIDATE THAT CUSTOMER-OWNED EQUIPMENT IS SUITABLE FOR USE WITH THE INMARSAT EQUIPMENT BEING RENTED AND IS ADVISED TO CAREFULLY TEST ANY APPLICATION BEFORE LEAVING FOR A REMOTE LOCATION. CUSTOMER AGREES TO PAY FOR ALL INMARSAT AIRTIME USED DURING ANY TECHNICAL SUPPORT SESSIONS.

**OVERAGE CHARGES:** AFTER THE 3 HOURS OF INCLUDED SUPPORT ARE EXHAUSTED, ADDITIONAL TECHNICAL SUPPORT WILL BE BILLED AT \$50 PER HOUR IN 15-MINUTE INCREMENTS.

### LIST OF RETAIL VALUES OF EQUIPMENT:

THE FOLLOWING PRICES REPRESENT THE CUSTOMER'S LIABILITY FOR THE REPLACEMENT COST IN CASE EQUIPMENT OR COMPONENTS ARE LOST OR DAMAGED DURING THE RENTAL OR NOT RETURNED.

- **EXPLORER™ 500:** EXPLORER™ 500 BGAN rental kit with soft case, pelican case, and voice handset (\$3094); Li-ion battery for EXPLORER™ 500 (\$220); voice handset (\$20); Pelican hardcase (\$99); padded softcase (\$20); DC "car" charger (\$75); AC "wall" charger (110-240 VAC, \$140).
- **EXPLORER™ 700:** EXPLORER™ 700 BGAN rental kit with soft case, pelican case, and voice handset (\$5302); Li-ion battery for EXPLORER™ 700 (\$300); voice handset (\$20); Pelican hardcase (\$212); Soft Bag for EXPLORER™ 700 (\$195); DC "car" charger (\$75); AC "wall" charger (110-240 VAC, \$140).
- **EXPLORER™ 727:** EXPLORER™ 727 Vehicular BGAN System by Thrane & Thrane has a retail value of \$19,995.00.
- **Miscellaneous:** OS PowerCenter kit (\$229); 12-watt multi-fold solar panel (\$240); US-to-Euro adapter plug (\$2); Launchpad/Skyfile/user manual on CD (\$2); USB cable (\$22); ISDN or Ethernet/LAN cable (\$29). If a SIM card is lost or destroyed there is a \$125 fee. Customer is responsible for airtime usage that occurs prior to Outfitter Satellite canceling service on the card (which can take up to 48 hours after customer notifies outfitter satellite in writing).

By signing below, Customer is renting the selected items from Outfitter Satellite, Inc. and agrees that the terms and conditions shown on this agreement and in the separately executed CUSTOMER ACCOUNT SETUP AGREEMENT apply.

 CUSTOMER SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_  
MUST BE SAME AS ON ACCOUNT SETUP FORM



## Satellite Phone Rentals

Office: 615-889-8833 Fax: 615-902-0028

[www.OutfitterConnect.com](http://www.OutfitterConnect.com)

2911 Elm Hill Pike, Nashville, TN 37214

Dear Customer,

Thanks for choosing Outfitter Satellite as your rental provider. For over ten years Outfitter Satellite has been offering a wide selection of Iridium and Inmarsat satellite phone equipment and Tandberg Videoconferencing systems for rental. You can apply your first 30 days of rental fees towards purchase of the equipment any time during your rental. In addition to pick up locations in Tennessee and Alaska, we ship overnight to all US states. Our equipment is carefully tested before we ship, and our technical support team is available 24/7 during your rental.

Please provide your contact information below so that one of our customer service staff can contact you to verify the details of your rental.

Name: \_\_\_\_\_

Phone: \_\_\_\_\_ (Best time to call: \_\_\_\_\_)

Alt Phone: \_\_\_\_\_

Email: \_\_\_\_\_

If you are a new customer, our customer service person will also need you to sign a separate Customer Setup Form with your billing and other information.

Sincerely,

*The Outfitter Satellite Team*