



RENTAL ORDER: POSTPAID BGAN (08062009)

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 Office: 615-889-8833 Fax: 615-902-0028
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 2911 Elm Hill Pike • Nashville, TN 37214 USA

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| INTERNAL USE ONLY: REP: _____ |
| BP: _____ Order #: _____ |

SHIPMENT DATE:

EXPECTED END DATE:

Customer is responsible to choose shipping method to assure timely equipment delivery.

CUSTOMER AGREES TO PAY FOR THE ENTIRE RENTAL RESERVE PERIOD OR A MINIMUM OF 7 DAYS, WHICHEVER IS LONGER. THE RENTAL RESERVE PERIOD STARTS ONE DAY AFTER THE SHIPMENT (OR CUSTOMER SELF-PICKUP) DATE AND ENDS ON THE EXPECTED END DATE. IF A WEEKEND OR HOLIDAY SHIPMENT DATE IS INDICATED, OUTFITTER SATELLITE RESERVES THE RIGHT TO CHANGE IT TO THE NEAREST PRIOR BUSINESS DAY. IF THE SHIPMENT DATE IS UNSPECIFIED, IT DEFAULTS TO CONTRACT EXECUTION DATE. IF RENTAL EQUIPMENT IS KEPT BEYOND THE EXPECTED END DATE, THE DAILY RATE WILL CONTINUE TO APPLY FOR EACH OVERAGE DAY UP UNTIL AND INCLUDING THE DAY THE RENTAL EQUIPMENT IS RETURNED.

| QTY | DESCRIPTION OF EQUIPMENT BEING RENTED | RENTAL FEES |
|-----|--|---|
| | WIDEYE BGAN >><u>LOWEST COST</u> INCLUDES TERMINAL, VOICE HANDSET, SOFT CASE, BATTERY, ETHERNET CABLE, AC "WALL" CHARGER WITH US/EURO/UK CORDS, DC "CAR" CHARGER, CD, HELP GUIDE. <i>MAC/WINDOWS 7-XP-VISTA Requires RJ-45 ETHERNET or BLUETOOTH</i> | \$6 PER DAY per phone kit rented <input type="checkbox"/> Add Pelican Case for \$20 |
| | EXPLORER 100 BGAN >><u>SMALLEST SIZE</u> INCLUDES TERMINAL, BATTERY, SOFT CASE, USB CABLE, AC "WALL" CHARGER, DC "CAR" CHARGER, CD, HELP GUIDE. <i>MAC (except Snow Leopard)/WINDOWS XP-VISTA Requires USB or BLUETOOTH</i> | \$6 PER DAY per phone kit rented <input type="checkbox"/> Add Handset for \$50 <input type="checkbox"/> Add Pelican Case for \$20 |
| | HNS-9201 BGAN >><u>BEST PERFORMANCE</u> INCLUDES TERMINAL, VOICE HANDSET, TERMINAL ADAPTER, PELICAN CASE, USB CABLE, ISDN CABLE, LAN CABLE, BATTERY, AC "WALL" CHARGER (110-240VAC 50/60HZ), DC "CAR" CHARGER, CD, HELP GUIDE. <i>MAC/WINDOWS 7-XP-VISTA Requires RJ-45 ETHERNET, USB, OR 802.11b WLAN</i> | \$9 PER DAY per phone kit rented |
| | OS POWERCENTER KIT WITH 12-W SOLAR PANEL 7114020R 3199009_R | \$195 per item rented |
| | OTHER: | |

LIST COUNTRIES OTHER THAN U.S. BEING TRAVELLED:

CUSTOMER ACKNOWLEDGES INSPECTING BGAN COVERAGE MAP PRIOR TO RENTAL.

SEPARATE SERVICE AGREEMENT REQUIRED:

CUSTOMER UNDERSTANDS THAT THIS HARDWARE RENTAL AGREEMENT REQUIRES A SEPERATELY EXECUTED SERVICE CONTRACT COVERING VOICE, ISDN, STANDARD IP, STREAMING IP AND USAGE COSTS. CUSTOMER AGREES THAT ALL SERVICE AND AIRTIME FOR THIS UNIT WILL BE EXCLUSIVELY THROUGH OUTFITTER SATELLITE.

RIGHT TO BUY: PRIOR TO RETURNING THE EQUIPMENT, THE CUSTOMER HAS THE RIGHT TO APPLY ANY RENTAL FEES TOWARDS THE PURCHASE OF THIS UNIT (EXCLUDES AIRTIME/USF/TAX/ SHIPPING FEES).

SHIPPING:

CUSTOMER IS RESPONSIBLE TO SELECT A SHIPPING METHOD AND DATE THAT WILL DELIVER WITHIN THEIR OWN TIME CONSTRAINTS. OUTFITTER SATELLITE RESERVES THE RIGHT TO USE AND CHARGE FOR FEDEX PRIORITY OVERNIGHT FOR ANY DOMESTIC SHIPMENT, IF CUSTOMER LEAVES THE SHIPMENT METHOD UNSPECIFIED. FEDEX SHIPMENTS REQUIRE A SIGNATURE UNLESS CUSTOMER INSTRUCTS FEDEX OTHERWISE.

CUSTOMER SIGNATURE: _____

MUST BE SAME AS ON ACCOUNT SETUP FORM

SELECT SHIPPING METHOD: HNS-9201 Other Kits (including Iridium 9555)

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|---|-------|------|--|
| <input type="checkbox"/> FEDEX 2-DAY | \$95 | \$45 | SHIPPING COST FOR THE FIRST RENTAL KIT IS SHOWN. ADDITIONAL KITS AND ACCESSORIES INCREASE SHIPPING BY \$5 PER ADDITIONAL POUND SHIPPED. OUTFITTER SATELLITE RESERVES RIGHT TO SELECT THE BEST SHIPPING METHOD FOR INTERNATIONAL SHIPMENTS. |
| <input type="checkbox"/> FEDEX PRIORITY OVERNIGHT | \$125 | \$75 | |
| <input type="checkbox"/> FEDEX SATURDAY | \$145 | \$95 | |
| <input type="checkbox"/> SELF-PICKUP | FREE | FREE | |

SPECIAL INSTRUCTIONS:

RETURN MAILING LABEL FOR RETURNING YOUR EQUIPMENT:

FEDEX 2-DAY INSURED RETURN MAILING LABEL. COST IS SAME AS FEDEX 2-DAY SHIPPING ON PAGE ONE.

RETURN YOUR RENTAL EQUIPMENT FROM ANY U.S. FEDEX DROP-OFF LOCATION USING THE RETURN MAILING LABEL ATTACHED TO PACKAGING EQUIVALENT TO THAT IN WHICH YOU ORIGINALLY RECEIVED THE EQUIPMENT.

THREE HOURS OF PHONE TECHNICAL SUPPORT INCLUDED WITH RENTAL:

LIMITATIONS: OUR TECHNICAL STAFF CAN ASSIST WITH INSTALLING ANY SOFTWARE INCLUDED WITH THE RENTAL. THE CUSTOMER ACKNOWLEDGES THAT THE SATELLITE COMMUNICATIONS EQUIPMENT BEING RENTED CAN BE USED IN CONCERT WITH CUSTOMER-OWNED SYSTEMS SUCH AS COMPUTERS, OPERATING SYSTEMS, ROUTERS, OR FIREWALLS AND THAT ANY TECHNICAL ISSUES THAT ARISE FROM OR WITH THIS CUSTOMER-OWNED EQUIPMENT ARE NOT THE RESPONSIBILITY OF OUTFITTER SATELLITE, THOUGH OUR TECHNICAL STAFF MAY AS A COURTESY HELP RESOLVE TYPICAL CONFIGURATIONAL PROBLEMS. CUSTOMER IS RESPONSIBLE (PRIOR TO THE RENTAL) TO VALIDATE THAT CUSTOMER-OWNED EQUIPMENT IS SUITABLE FOR USE WITH THE INMARSAT EQUIPMENT BEING RENTED AND IS ADVISED TO CAREFULLY TEST ANY APPLICATION BEFORE LEAVING FOR A REMOTE LOCATION. CUSTOMER AGREES TO PAY FOR ALL INMARSAT AIRTIME USED DURING ANY TECHNICAL SUPPORT SESSIONS.

OVERAGE CHARGES: AFTER THE 3 HOURS OF INCLUDED SUPPORT ARE EXHAUSTED, ADDITIONAL TECHNICAL SUPPORT WILL BE BILLED AT \$50 PER HOUR IN 15-MINUTE INCREMENTS.

LIST OF RETAIL VALUES OF EQUIPMENT:

THE FOLLOWING PRICES REPRESENT THE CUSTOMER'S LIABILITY FOR THE REPLACEMENT COST IN CASE EQUIPMENT OR COMPONENTS ARE LOST OR DAMAGED DURING THE RENTAL OR NOT RETURNED.

- **WIDEYE SABRE:** Wideye Sabre Rental Kit (\$1094); Voice handset (\$338); Softcase (\$30); AC "wall" charger with US/Euro/UK power cords (\$130); DC "car" charger(\$99).
- **EXPLORER™ 100:** EXPLORER™ 100 BGAN Rental Kit (\$995); Li-Ion Battery (\$135); Voice Handset: BlueTooth Handset (\$490); Voice Handset WorldSet (\$495); Softcase (\$30); 20-meter antenna cable (\$230); DC "Car" Charger (\$25); AC "Wall" Charger (110-240 VAC, \$130);
- **HNS-9201:** HNS-9201 Standard Kit (\$2295); battery for HNS-9201 (\$195); Terminal Adapter/Corded Handset (\$299); Pelican 1550 hardcase with custom foam (\$130); universal 110-240 VAC charger (\$74); DC Charger (\$85); Softcase(\$20).
- **MISCELLANEOUS:** OS PowerCenter Kit (\$229); 4.4 Watt solar panel/battery/case (\$175); 12-Watt multi-fold solar panel (\$240); Pelican 1400 Case (\$99); Ethernet or ISDN cable (\$25); USB cable (\$22); US-to-Euro adapter plug (\$2); LaunchPad/ User Manual on CD (\$2). If a SIM card is lost or destroyed there is a \$125 fee. Customer is responsible for airtime usage that occurs prior to Outfitter Satellite canceling service on the card (which can take up to 48 hours after Customer notifies Outfitter Satellite in writing).

By signing below, Customer is renting the selected items from Outfitter Satellite, Inc. and agrees that the terms and conditions shown on this agreement and in the separately executed CUSTOMER ACCOUNT SETUP AGREEMENT apply.

 CUSTOMER SIGNATURE: _____ DATE: _____
MUST BE SAME AS ON ACCOUNT SETUP FORM



Satellite Phone Rentals

Office: 615-889-8833 Fax: 615-902-0028

www.OutfitterConnect.com

2911 Elm Hill Pike, Nashville, TN 37214

Dear Customer,

Thanks for choosing Outfitter Satellite as your rental provider. For over ten years Outfitter Satellite has been offering a wide selection of Iridium and Inmarsat satellite phone equipment and Tandberg Videoconferencing systems for rental. You can apply your first 30 days of rental fees towards purchase of the equipment any time during your rental. In addition to pick up locations in Tennessee and Alaska, we ship overnight to all US states. Our equipment is carefully tested before we ship, and our technical support team is available 24/7 during your rental.

Please provide your contact information below so that one of our customer service staff can contact you to verify the details of your rental.

Name: _____

Phone: _____ (Best time to call: _____)

Alt Phone: _____

Email: _____

If you are a new customer, our customer service person will also need you to sign a separate Customer Setup Form with your billing and other information.

Sincerely,

The Outfitter Satellite Team